

2017

Akron Regional  
Hospital Association

# Annual Report

Working Together, Getting Things Done, Doing Things Right



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## To Our Board of Directors

### COMMITTEE LEADERSHIP

ARHA oversight and support of the Northeastern Ohio Regional Trauma Network (**NORTN Committee**) has been extensive. Key activities of this committee in 2017 include:

- Sponsored the 12th annual Trauma Conference with 154 physicians, nurse practitioners, residents, respiratory therapists and others in attendance.
- NORTN Regional Data Manager has continued on-site hospital visits for data validation. Improvements have been made since the Regional Data Manager was contracted, particularly with error reduction due to onsite validation. Data submission to the state has also significantly improved.
- Hired a contractor for the position of NORTN Regional Performance Improvement Coordinator to assure that there is the planning, implementation and support to achieve the goals of the Performance Improvement Program (PIP) for NORTN.
- Held a “Stop the Bleed” training course, which provided member hospital participants the opportunity to learn proper bleeding control techniques, including how to use their hands, dressings, and tourniquets. Victims can quickly die from uncontrolled bleeding, within five to 10 minutes.
- Three hospitals each conducted a class as part of the NORTN Regional Trauma Education Series. Topics included: Interesting Radiology Studies and Radiology Intervention, Electrical Injuries, and Death After Life.
- Trauma Care After Resuscitation (TCAR) courses were held in May and October.
- Two members of NORTN attended a master training class for Matter of Balance, an evidence-based falls management program for older adults, as part of the NORTN Injury Prevention Subcommittee. Since receiving their master trainer accreditation, they have subsequently trained four new coaches from NORTN.

### OTHER COLLABORATION

- The Volunteer Directors Committee is currently in production of a training DVD which will address *Customer Service: The Patient Experience*. This DVD will contain several different scenarios illustrating situations in which hospital volunteers handle situations incorrectly, followed by the same scenario, demonstrating how the situation can be handled tactfully and respectfully. The video is a partnership with the Kent State Student Media Department. This project is being funded with proceeds from the sales of the committee’s last DVD, Wheelchair Training.

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## OPERATING HIGHLIGHTS

ARHA collaborated with the ARHA Board of Directors and Kent State University to develop a Strategic Plan. The Plan encompasses specific projects expected to be achieved over a three year period (2018-2020.) Four major goals have been determined, each with its own detailed objectives and strategies clearly outlined. These goals are:

1. Foster and facilitate cooperation and collaboration among member organizations.
2. Foster and facilitate cooperation and collaboration among external organizations
3. Facilitate data collection and dissemination activities on behalf of member organizations
4. Provide cost-effective regional educational services to members

As part of the Strategic Planning process, the ARHA Mission Statement was revised and is now more reflective of the purpose of the Association:

*“ARHA assists member hospitals and health systems through collaboration and coordination to continuously improve the value of health care in the communities they serve.”*

The Association administered and delivered two comprehensive **Wage and Compensation Surveys** covering more than 200 hospital non-management and management positions as well as a Physician Practice Staff Compensation and Benefits survey. In addition, we responded to more than 25 spot wage and custom surveys for the benefit of our member hospitals.

## FINANCIAL HIGHLIGHTS

Operating expenditures for 2017 were **\$192,000** as compared to our budget of **\$199,000**. ARHA used \$15,000 from cash reserves to pay for the strategic plan.

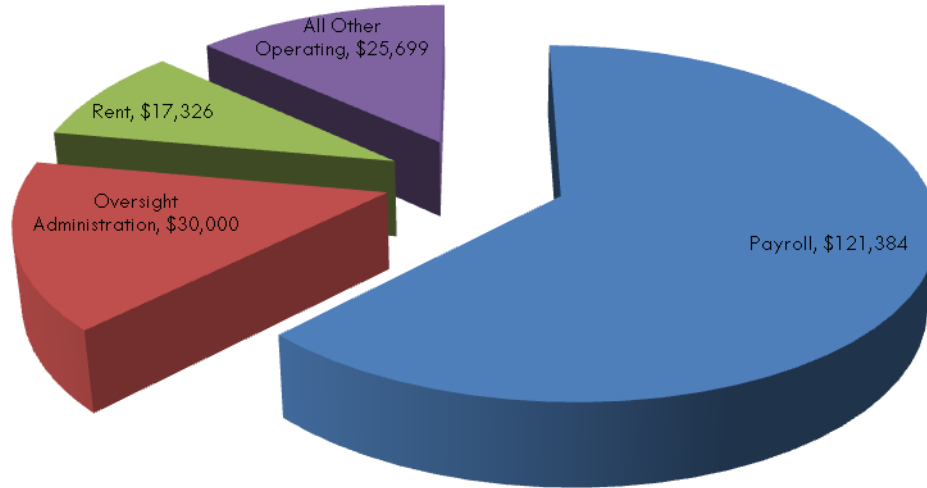
ARHA managed and administered approximately **\$944,000** in grant funding from the Ohio Department of Health for emergency preparedness activities for the fiscal year ending June 30, 2017. Of this amount the north east central Ohio region hospitals were directly awarded more than \$589,000 of which ARHA hospitals received approximately \$273,000.

Revenues from the Regional Extension Center activity were approximately **\$30,000** in 2017. Expenses were approximately \$106,000 for the year leaving \$5,800 in funds remaining as the REC operations were fully dissolved.

## LOOKING AHEAD

The ARHA budget for 2018 was approved at the October 9, 2017 Board of Directors meeting for **\$194,000**. ARHA programs and services will be managed by approximately 2 FTE, which includes oversight administration.

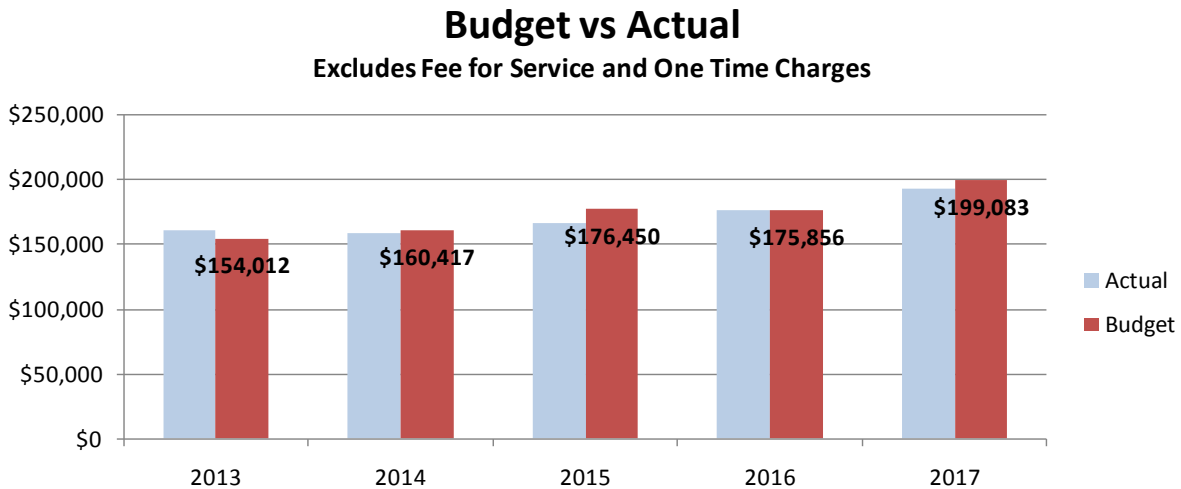
## 2018 ARHA Budget



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## Akron Regional Hospital Association

DESCRIPTION	ACTUAL	BUDGET	INCREASE/ (DECREASE)
<b>Operating Expenses</b>			
Payroll	114,204	118,837	1,716
Oversight Administration	17,489	25,000	(7,511)
Rent	16,000	20,020	(4,020)
All Other Operating	45,289	35,226	(4,936)
<b>Total Operating Expenses</b>	<b>\$192,982</b>	<b>\$199,083</b>	<b>(\$6,101)</b>
<b>Fee for Service</b>			
Selective Diversion	20,000	20,000	--
<b>Total Expenses</b>	<b>\$212,982</b>	<b>\$219,083</b>	<b>(\$6,101)</b>



# ANNUAL REPORT 2017

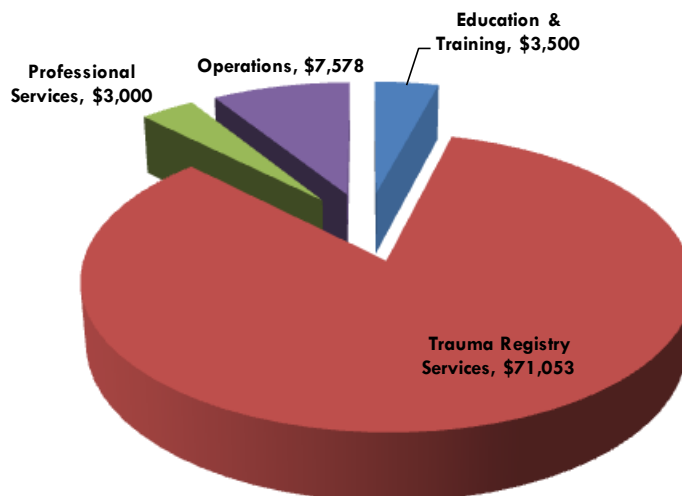
## Northeast Ohio Regional Trauma Network

- A program of the Akron Regional Hospital Association



DESCRIPTION	ACTUAL	BUDGET	INCREASE/ (DECREASE)
<b>Revenues</b>			
Membership Dues	68,908	71,708	(2,800)
Trauma Conference	13,961	0	13,961
<b>Total Revenues</b>	<b>\$82,869</b>	<b>\$71,708</b>	<b>11,161</b>
<b>Expenses</b>			
Education and Training	6,031	6,400	(369)
Trauma Registry Services	46,240	54,730	(8,490)
Trauma Conference	10,567	--	10,567
Professional Services	2,059	3,000	(941)
Operations	10,157	7,578	2,579
<b>Total Expenses</b>	<b>\$75,054</b>	<b>\$71,708</b>	<b>\$3,346</b>
<b>Net Cash Flow</b>	<b>\$7,815</b>	<b>-0-</b>	<b>\$7,815</b>

### 2018 NORTN Budget



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## Regional Extension Center

- Funded by the Ohio Health Information Partnership No Cost Extension Grant through February 5, 2015.

DESCRIPTION	ACTUAL THROUGH 12/31/2016	ACTUAL THROUGH 12/31/2017	TOTAL NCE & OTHER ACTIVITY
<b>Revenues</b>			
Milestones	1,009,500	0	1,009,500
Bridge Reimbursement	40,889	0	40,889
Physician Services	29,431	0	29,431
Meaningful Use Support	10,273	4,883	15,156
Risk Analysis & Management Plan [RAMP]	18,930	24,950	43,880
Fraud, Waste & Abuse [FWA]	<u>900</u>	<u>0</u>	<u>900</u>
<b>Total Revenues</b>	<b>\$1,109,923</b>	<b>\$29,833</b>	<b>\$1,139,756</b>
<b>Expenses</b>			
Payroll	665,370	95,847	761,217
Consultants & Reimbursements to Hospitals	244,178	0	244,178
Equipment and Rent	34,698	3,802	38,500
Operations	<u>83,439</u>	<u>6,596</u>	<u>90,035</u>
<b>Total Expenses</b>	<b>\$1,027,685</b>	<b>\$106,245</b>	<b>\$1,133,930</b>
<b>Net Cash Flow</b>	<b>\$82,238</b>	<b>(\$76,412)</b>	<b>\$5,826</b>



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## Emergency Preparedness

- Funded by the Ohio Department of Health

DESCRIPTION	FFY17	FFY16	INCREASE/ (DECREASE)
<b>Total Award</b>	<b>\$900,571</b>	<b>\$893,891</b>	<b>\$6,680</b>
<b>Expenses/Distributions</b>			
Payroll	229,837	185,793	44,044
Oversight Management of ARHA	(30,000)	(16,517)	(13,483)
All Other Operating	86,768	94,380	(7,612)
ARHA Hospitals	240,361	273,200	(32,839)
Non-ARHA Hospitals	268,500	315,900	(47,400)
Contracts	<u>105,285</u>	<u>41,135</u>	<u>64,150</u>
<b>Total Expenses/Distributions</b>	<b>\$900,751</b>	<b>\$893,891</b>	<b>\$6,680</b>

# ARHA BOARD OF DIRECTORS

## ARHA Board of Directors

John Walsh  
CEO, Affinity Medical Center

Grace Wakulchik  
President, Akron Children's Hospital

Edward Roth  
President and CEO, Aultman Hospital

Stephanie Boyd  
CEO, Aultman Specialty Hospital

Alan Papa  
President and COO, Cleveland Clinic Akron  
General

Alan Papa  
Cleveland Clinic Akron General Lodi Hospital

Vicky Snyder  
CFO/COO, Cleveland Clinic Medina Hospital

Geoffrey Hall  
CEO, Cleveland Clinic Rehabilitation Hospital,  
Edwin Shaw

Paul Hiltz  
CEO, Mercy Medical Center

Dawne Wheeler  
CEO, Select Specialty Hospital Akron

Sherri Becker  
CEO, Select Specialty Hospital Canton

Dr. Cliff Deveny  
Interim President & CEO, Summa Health  
Akron City & Barberton Campuses

Cheryl Henthorn  
CEO, Summa Rehab Hospital

William Benoit  
COO, U.H. Portage Medical Center

Dr. Robert Kent  
President and CEO, Western Reserve Hospital

## Our Staff

Sarah M. Metzger

ARHA Executive Director and Regional Hospital Coordinator for Emergency Preparedness

Adam Tillett

Manager, Finance & Data Services

Kathy Dellinger

Program Specialist, Akron Regional Hospital Association

Steven E. Nuske

Project Coordinator, Emergency Preparedness

Angelique Gonzalez

Administrative Coordinator, Emergency Preparedness